### **FLX ENGAGE 360**



#### A 360-Degree Approach To Success

An end-to-end solution that creates content, builds brand, and promotes business in today's digital-first world. We use data-driven strategies to turn marketing challenges into opportunities while helping members strengthen their capabilities—either completely or in specific areas you choose.

Our systematic approach leverages digital strategies, high-quality video, and industry professionals to build awareness, generate qualified leads, and deliver measurable results.

#### **Engage 360 Process**



#### **Define Strategy & Goals**

- Audience Intelligence: Identify ideal buyer personas and map their journey
- 5Ps Methodology: Prepare foundational messaging (Product, People, Performance, Process, and Price)
- Website Auditing: Ensure your website is optimally positioned
- Dedicated Client Partner: Strategic alignment and relationship stewardship



#### **Build Compelling Content**

- Blog Posts: Educational content designed to establish credibility.
- Thought Leadership: High-conversion gated content optimized for lead generation. Includes research, outline, copy, design, publication.
  - (eBook, whitepaper, infographic)
- Landing Page Custom build microsite
- Targeted Media Exposure: Exclusive featured interviews



#### **Modernized Storytelling**

- FLX Media: Bring your firm's story to life through highly customized video production by an experienced award-winning team
- FLX Studio: Leverage our virtual film studio for cost-effective, on-demand high-quality videos
- Digital Events: Host targeted webinars that drives engagement and yields results



#### **Maximize Digital Impact**

- Integrated Campaign Activation: Multichannel campaign promoting your products
- Network Spotlights: Featured placement in FLX's curated Intelligence newsletters
- Omnichannel Presence: Automated digital ad placements
- Social Media Amplification: Targeted LinkedIn advertising (organic and paid)

#### FLX Engage 360 Success Story

Consistent Engagement. Compelling Content. Confirmed Results.

A top-tier asset manager partnered with FLX to penetrate the challenging RIA channel after success in the broker-dealer channel. Our comprehensive digital approach delivered impressive results in a market segment previously resistant to traditional wholesaling methods.

620

Contacts became salesqualified leads (SQLs) 209

Of these contacts resulted in deals created

\$100

Million of new AUM raised in the first year

\$500

Million new AUM raised since inception

Omni channel marketing presence and year-round advisor engagement.

Leading your target audience through the funnel from awareness to consideration to decision.

# **FLX ENGAGE 360**

# **FLX**NETWORKS

## Packages & Pricing

Deliverables	Basic	Plus	Premier
Relationship Manager	Χ	Х	X
Content Creation			
Content Strategy (includes Buyer Personas)		Χ	Χ
5 Ps (Product, People, Performance, Process, Price)	X	Χ	X
Thought Leadership (eBook, infographic, whitepaper, webinar)	X	X	Up to 2
Feature Article	Up to 2	Up to 2	Up to 2
Factsheet Set Up	X	Up to 2	Up to 2
Factsheet Maintenance	Χ	Up to 2	Up to 2
Social Media Post	X	Up to 4	Up to 8
Company Video	X	Χ	Χ
Product Video		Χ	Up to 2
FLX Studio		Up to 2	Up to 4
Content Distribution			
Public Marketplace (Microsite) Listing	X	Up to 2	Up to 3
Blog Articles	Up to 2	Up to 4	Up to 6
FLX Newsletter Spotlight	X	Up to 3	Up to 6
Product Marketplace Spotlight	X	Up to 3	Up to 6
Website Audit	X	X	X
Content Promotion			
Thought Leadership Campaign	X	X	Up to 2
Paid Social	X	Up to 2	Up to 3
Programmatic Advertising		X	Up to 3
CE Webinars		X	Up to 2
Schedulers		X	Up to 2
Subscription	Basic	Plus	Premier
	\$75,000	\$150,000	\$250,000